- Q Please provide the number of miles and cost per mile that would be owed if the ICN were paying the going rate to the Department of Transportation (DOT) for right of way.
  - A Questions related to cost per mile for right-of-ways should be directed to the Iowa Department of Transportation. A document identifying ICN's total miles of fiber will be available in the ICN resource room.
- 2) Q Please provide a summary of the revenue by service that the ICN provides, broken out by customer segment.
  - A The summary of the revenue by service by fiscal year will be available in the ICN resource room.
- 3) Q Please provide a summary of expenses paid to outside companies, with the reason for the expense identified.
  - A The expenses by category by fiscal year will be available in the ICN resource room. Note: The information does not include line side expenses (desktop phone service) and it excludes payroll and travel expenses.
- 4) Q If the ICN is sold, what obligation to the National Telecommunications and Information Administration (NTIA), or federal government, would be transferred to the buyer of the ICN?
  - A Questions related to obligations to NTIA should be directed to NTIA. An initial electronic communication in February 2011 between ICN and NTIA will be available in the ICN resource room.
- 5) Q Will toll service, toll revenue (both incoming and outgoing), and the Primary Interexchange Carrier (PIC) Code / Carrier Identification Code (CIC) be transferred as a part of the sale? Will toll free numbers be included?
  - A The RFP Implementation Team (RIT) identified that the Capitol Complex voice system is not part of the Network; it is a function of being a corporate telephone provider for the state government agencies in the Des Moines area. A private provider is already managing the system. Items listed in this question are considered to be a part of the ICN's corporate telecom voice services.
- 6) Q Please provide a list of network equipment locations with street address, as well as latitude and longitude coordinates.
  - A A hard copy of sites with equipment will be available in the ICN resource room.
- 7) Q Audited financial statements/information (seven [7] years, including 2012, if available)
  - A Annual audited financials by the State Auditor are available online at <a href="https://www.ICNRFP.com">www.ICNRFP.com</a>, which links to the Department of Administrative Services website. A hard copy of the State of Iowa Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of

Financial Statements Performed in Accordance with Government Auditing Standards (June 30,2012) will be available in the ICN's resource Room.

#### 8) Q - Annual reports – 2005 through 2011

A – Annual reports are available online at <a href="https://www.ICNRFP.com">www.ICNRFP.com</a>.

#### 9) Q- Copy of the General Ledger for the year supporting the audited financials

A – An electronic PDF of ICN's FY 06 – FY 12 general ledger will be available in the ICN resource Room.

### 10) Q - List of Federal or State forms or reports submitted by ICN on a monthly, quarterly, annual, or semi-annual basis

A – A link listing of public reports submitted by the ICN is posted on <a href="www.ICNRFP.com">www.ICNRFP.com</a>. A hard copy of ICN's Operating Budget Proposal, GAAP Reporting Package, and Reconciliation of Retained Earnings Balance to Federal Guidelines for the Fiscal Year Ended June 30, 2012 will be included in the ICN resource room.

#### 11) Q - Any partnership agreements not covered above

A – A hard copy summary/listing of contracts will be available in the ICN resource room. Contracting lists include: Active, Ethernet, and Part IIIs. If an Offeror would like to view a specific contract, contact Jontell Harris, ICN's Government Relations Director.

### 12) Q - Continuing Property Records (OSP and COE CPRs), preferably electronic copies

A – ICN continues to assemble this information.

#### 13) Q - All fiber cable service contracts (including all exhibits and pricing)

A – A hard copy summary/listing of contracts will be available in the ICN resource room. Contracting lists include: Active, Ethernet, and Part IIIs. If an Offeror would like to view a specific contract, contact Jontell Harris, ICN's Government Relations Director.

### 14) Q - All electronics/equipment service and support contracts (including all exhibits and pricing)

A – A hard copy summary/listing of contracts will be available in the ICN resource room. Contracting lists include: Active, Ethernet, and Part IIIs. If an Offeror would like to view a specific contract, contact Jontell Harris, ICN's Government Relations Director.

### 15) Q - Documents depicting service standards and/or service level agreements agreed to by ICN that must be honored by the purchaser

A – A hard copy of ICN's SLA will be included in the ICN resource room.

#### 16) Q - All third-party last mile agreements

A – A hard copy summary/listing of contracts will be available in the ICN resource room. Contracting lists include: Active, Ethernet, and Part IIIs. If an Offeror would like to view a specific contract, contact Jontell Harris, ICN's Government Relations Director.

## 17) Q - Any existing service level agreements (SLAs) that define timeframes for service restoral or problem escalation, including the contract and restoral timeframe metrics required

A – A hard copy of ICN's SLA will be included in the ICN resource room.

### 18) Q - Any End User Agreements that restrict (or expand) the "standard" ICN terms and conditions for use of the network

A - None. See Iowa Code Chapter 8(D) and Iowa Administrative Code Telecommunications and Technology Commission, Iowa [751] Chapter 7.

# 19) Q - Please provide a state-wide fiber map, or maps, in an Environmental Systems Research Institute, Inc. (ESRI) shapefile format, if available. The maps should indicate the fiber route and fiber size (including fibers in use versus dark fibers), and the location of fiber access/splice points on each route.

A – A hard copy of a state-wide fiber map will be included in the ICN resource room. ICN doesn't have a database that stores the identification of the lit verse dark fibers. The fiber map will show: ICN Fiber, ICN Owned, Shared/IRU, ICN Splices: Backbone Splice, Camera Splice, Link Splice, Maintenance Splice, and Non-Network Splice (NNS). The fiber size equals the number of fibers in the cable.

#### 20) Q - Each fiber route, including ownership versus lease information

A – A hard copy of a state-wide fiber map will be included in the ICN resource room. The map will identify fiber route including ownership versus lease information.

#### 21) Q - Year of construction for each fiber route

A – This information is not available.

#### 22) Q - Fiber characterization test data

A – A hard copy of ICN's ADVA DWDM Network's characterization report will be available in the ICN resource room. This report was completed in January 2011. ICN only has fiber characterization data on our core network fiber.

#### 23) Q - Encumbrances, leases, or IRU's on the fiber

A – A hard copy summary/listing of contracts will be available in the ICN resource room. Contracting lists include: Active, Ethernet, and Part IIIs. If an Offeror would like to view a specific contract, contact Jontell Harris, ICN's Government Relations Director.

#### 24) Q - Construction specifications that were used for the respective fiber routes

A – A hard copy of ICN's current construction standards will be included in the ICN resource room. The ICN uses the standards for installation of Outside Plant cabling, and have been in use for some time. ICN does not have information on the original installation from 20 years ago.

#### 25) Q - Make, model, and circuit card part numbers by site

A – *ICN continues to assemble this information. An* electronic PDF of ICN's FY 06 – FY 12 assets system will be available in the ICN resource Room.

#### 26) Q - Year each electronics network element was placed into service

A – An electronic PDF of ICN's assets listing (as of February 5, 2013) will be available in the ICN resource Room.

### 27) Q - Network diagrams of all network segments and rings (including equipment make/model, interface bandwidth, ring bandwidth/protocol)

A – A hard copy of network design drawings will be included in the ICN resource room. The drawings will identify Foundry 10G Expanded, DMX Rings, Topology Map, ADVA Services Allocation, 10 G Alien Links, and Link CLR. To identify equipment, information will need to be matched up with the Assets System information.

#### 28) Q - Software revision currently running on each electronics network element

A – The list of software revision currently running on each electronics network elements will be available in the ICN resource room.

# 29) Q - Capacity use information on each network element, network segment, and ring A – ICN tracks network utilization and capacity information in spreadsheets manually, which includes thousands of tabs of data. *ICN continues to assemble this information*.

### 30) Q - Description of lease types (DS3, T1, OC3, IRU etc.) for all Part III End Points (or other facility connections) with lease expiration dates.

A – A Part III lease types list will be included in the ICN resource room in hard copy form.

#### 31) Q - Any "pre-paid" agreements with vendors for services or Technical Support

A – A hard copy list of "pre-paid" expenses will be included in the ICN resource room.

### 32) Q - Listing of all other assets (buildings, DC power equipment, generators, etc.) being sold via the ICN RFP

A – An electronic PDF of ICN's assets listing (as of February 5, 2013) will be available in the ICN resource Room.

### 33) Q - Building floor plan diagrams, rack diagrams, list of collocated tenants, etc. in ICN owned building being sold

A – A hard copy will be available of each ICN owned building in the ICN resource room. As it relates to Co-Located Tenants ICN has IRHTP co-located at the following sites: BOONIAAO, MENLIA20, NWTNIA05, SMLDIAAA & TFFNIAAG.

### 34) Q - Listing of all fiber cable co-location facilities (including address, owner, and contact information)

A – A hard copy of sites with equipment will be available in the ICN resource room. A hard copy summary of the Part III contracts is also a in the ICN resource room.

### 35) Q - Listing of all electronic co-location facilities (including address, owner, and contact information)

A – A hard copy of sites with equipment will be available in the ICN resource room. A hard copy summary of the Part III contracts is also provided in the ICN resource room.

### 36) Q - Copy of all co-location lease agreements (including all exhibits and pricing) for fiber cable and electronics co-location spaces

A - ICN co-location lease agreements with educational users is governed by Iowa Administrative Code Public Broadcasting Division [288] Chapter 10. The Public Broadcasting Division [288] Chapter 10 is online at www.ICNRFP.com.

### 37) Q - Listing of all known facilities from which the ICN-owned fiber and electronics will be required to be removed

A – This information is unknown.

#### 38) Q - Report depicting all trouble tickets generated for the ICN network over the previous 12 months.

A – A PDF indicating Support Requests for Incident Resolution for 2012 per month is available online at <a href="https://www.ICNRFP.com">www.ICNRFP.com</a>.

### 39) Q - A list of capital expenditures that are still "work in progress" and not a "completed" asset

A – A hard copy list of capital expenditures that are still "work in progress" will be included in the ICN resource room.

#### 40) Q - A list of bids or contracts that have been let, but not completed

A – A hard copy summary/listing of contracts will be available in the ICN resource room. Contracting lists include: Active, Ethernet, and Part IIIs. If an Offeror would like to view a specific contract, contact Jontell Harris, ICN's Government Relations Director.

#### 41) Q - Any committed capital improvements in 2013 (or beyond)

A – A hard copy of the capital commitments will be available in the ICN resource room.

### 42) Q - Any "New Authorized Users" that are in the process of being activated on the ICN Network

A – A hard copy of new authorized users will be included in the ICN resource room.

### 43) Q - Any requirements from Homeland Security for their services (voice or data) that require special consideration for a service provider

A – See Iowa Administrative Code Homeland Security and Emergency Management Division [605], link available online at <a href="www.ICNRFP.com">www.ICNRFP.com</a>. A hard copy of the Homeland Security SLA will be available in the ICN resource room.